



## SHINTANI WADO KAI KARATE FEDERATION

October 12<sup>th</sup> , 2020

RE: S.W.K.K.F Membership Solicitation Letter

Sensei,

First of all I hope everyone enjoyed some quality time with their families at home during the Thanksgiving weekend. Things are very difficult with the on going pressure and threat of Covid-19 and it is very important we keep each other safe.

Just like most organizations, Covid-19 has put a great financial burden on the Shintani Wado Kai Karate Federation. Eighty percent of our funding comes from our membership registration dues. In saying that, you can imagine the impact when starting this fiscal year we have barely touched the surface. At present, we have 17 clubs with a total of 210 registered members.

I realize that there are few facilities that are allowed to open and each province and region are at different levels of opportunity. That makes it challenging for you as an instructor and club head with limited space to operate your clubs in a safe manner. We do have virtual karate classes being instructed as an avenue but this has been difficult in some areas not only accepting that type of training but having the space or technology to provide training.

At this time I am reaching out to all blackbelts, not just head instructors, to register even if you're not training. The fact that you are a paid member of this organization would make you a member in good standing. I also encourage you to have any students that are looking to keep their good standing in place so not to effect their grading time lines.

In addition to registration, other avenues that the organization generates income is with our merchandise sales, which includes Hanshi Shintani Prints (\$60.00), Kyu Belts Certificates (\$2.00), Kata DVDs (10.00-15.00 each), Shintani Black Belts (\$100.00) , Hard/Soft Shindo (\$55.00-\$60.00) as well as many other products in our Central purchasing store. With our online down Loads, you can purchase many SWKKF Katas, 3 Shindo levels / katas and black belt grading techniques. Also, the instructor certification (\$50.00) at 4 levels.



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Many specialized clinics are being offered including our newest Bunki program. Our tournament team is offering 4 virtual tournaments over the next 6 months. Our Chief Instructor and I will be providing virtual clinics and workshops through out this entire fiscal year.

Our major expenses to operate the organization include the Sports Insurance, the Executive Director and Chief Instructor's wages. Even though the Executive Director which is myself and our Chief Instructor, Sensei Ron Mattie, have taken a large pay cut, we are faced with a severe financial dilemma.

I am appealing to you for support of our organization's programs, merchandise and registration fees to help us survive this crisis and to preserve this extraordinary organization founded by Hansi Shintani.

We will continue to serve and provide for the members of the SWKKF as long as we need to and would like to thank you all for your long time dedication and support to the SWKKF.

In Harmony,

Sensei Denis